









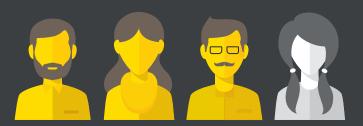




As breakfast traffic continues to grow over every other daypart, get your share of the revenue by offering all-day breakfast. Use this guide to help prepare your menu, marketing and operations for success.

### DID YOU KNOW?

3 out of 4 adults want restaurants to serve all-day breakfast.<sup>1</sup>



<sup>1</sup>NRA Industry Forecast, 2016 <sup>2</sup>NPD CREST <sup>3</sup>2018 Technomic Consumers are eating breakfast out 5x more than they did 10 years ago.<sup>2</sup>





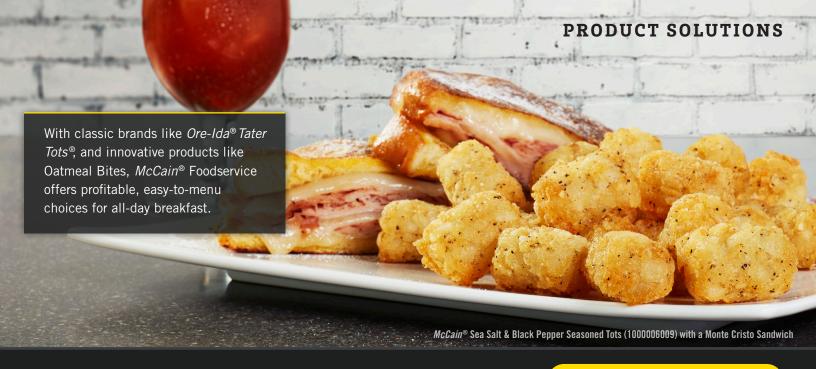
Almost 60% would eat out more frequently if breakfast items were offered on more lunch and dinner menus.3











#### MEET YOUR NEEDS WITH THE RIGHT PRODUCTS.

SEE ALL PRODUCT RECOMMENDATIONS

#### **POTATOES**



#### Ore-Ida Tater Tots

One of the fastest-growing potato categories thanks to its versatility as a side or ingredient. Tots have grown 53% in servings at breakfast.<sup>4</sup>



## McCain Sea Salt & Black Pepper Seasoned Tots

Consistent quality with easy prep. No need to worry about back of house under- or over-seasoning, just the same great taste in every bite.



#### McCain® BabyCakes®

Lightly seasoned, fun-sized shredded potato mini pancakes that work as a topper or as an alternative to a traditional bun.



## *Ore-Ida* Hash Brown Patties (Oval & Triangle)

The standard in formed potatoes. Perfect as a portable breakfast side or way to bring breakfast toppings to your burger menu.



#### McCain® Redstone Canyon® Skin-On Hash Brown Cubes

A craveable choice, with a new batter that consumers prefer more than ever. Skin-on hash brown cubes coated in a crispy, savory red batter. Ideal for breakfast or a signature side dish.





#### **McCain** Oatmeal Bites

A warm and comforting breakfast or snack with the flavors of real oatmeal. Available in Apple Cinnamon and Maple & Brown Sugar.



#### **Grabitizers™** French Toast Sticks

A delicious and portable breakfast item or anytime snack, perfect for both on-the-go and on-premise guests who like to eat breakfast outside of traditional hours. Also available in whole wheat.

DID YOU KNOW?

Breakfast burgers have seen historic 4-year menu growth of 107%, with Casual Dining leading the way.<sup>5</sup>



4McCain Proprietary Study, 2014 5Datassential MenuTrends™









Product Solutions



The rise of all-day breakfast opens up a vast array of menuing opportunities. With just a few key ingredients, you can drive traffic and boost sales with items customers will return for again and again.



#### A.M. FOR THE P.M.

Breakfast ingredients are some of the most affordable, low-cost items on a menu. And when you add them to dinner items, it's easy to increase a dish's profitability while enhancing its appeal.

#### **Stacked Texas Toast Burger**

A juicy patty melt topped with sausage gravy, cheddar cheese and scallions with Texas toast and a generous side of savory, red-seasoned potato cubes.

**TOTAL PLATE COST\*** \$3.00

**MENU PRICE** \$10.99

POTENTIAL PROFIT \$7.99



#### THE NONTRADITIONAL BREAKFAST

Traditional breakfast foods are proven winners, but unexpected spins with nontraditional ingredients are a great way to differentiate your offering.

#### **Breakfast Poutine**

Crispy Sea Salt & Black Pepper seasoned tots topped with real Wisconsin cheese curds, chopped green onions and drizzled with savory, authentic white sausage gravy.

**TOTAL PLATE COST\*** \$2.20

**MENU PRICE** 

**POTENTIAL PROFIT** 



#### \*Based on approximate total plate food costs including average distributor markup. 6NPD YE Feb '18

#### **BRUNCH IS BIG**

Capture more of that coveted Millennial brunch crowd with special ingredients that elevate traditional dishes. Plus, you can make up to 10% more serving brunch over lunch<sup>6</sup>

#### **Pecan-Bacon French Toast**

French toast sticks dusted with powdered sugar, and then drizzled with ancho-caramel sauce and topped with chopped pecans and candied bacon.

**TOTAL PLATE COST\*** \$1.46

**MENU PRICE** 

**POTENTIAL PROFIT** \$4.53











Promotional Ideas









To access customizable all-day breakfast merchandising from *McCain*® Foodservice visit <a href="https://www.McCainUSAFoodservice.com/AllDayBreakfastMerchandising">www.McCainUSAFoodservice.com/AllDayBreakfastMerchandising</a>



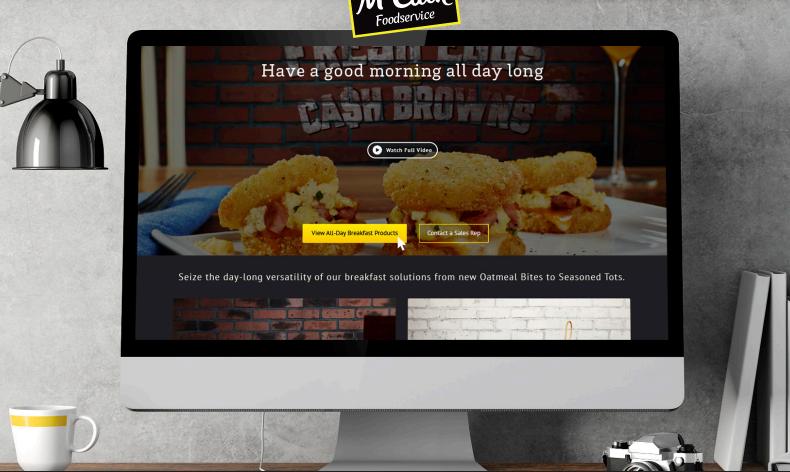






The Opportunity





# MAKE BREAKFAST THE MOST IMPORTANT MEAL OF THE DAYPARTS WITH INSPIRATION AND SUPPORT FROM $M_cCAIN^{\circ}$ FOODSERVICE.

Visit www.McCainUSAFoodservice.com/AIIDayBreakfast for crowd-pleasing all-day breakfast products, recipe ideas, and merchandising.

- All-Day Breakfast Products
- All-Day Breakfast Menu Ideas
- Product Trial Rebate

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